Sigma Phi Epsilon's JOUINA



DIRECTIONS

BALANCE A Valuable Lifetime

By Jim Nissen (Oregon State '74)

Ideal

For Matthew, a two-and-a-half-year-old boy, a trip to the playground is an exciting adventure, an adventure parents learn to anticipate with guarded enthusiasm. Matthew's survey of the playground equipment is brief; his assault on the monkey bars is, "like the big kids," decisive and fearless.

His adventure ends quickly. A face which earlier was afire with determination is now awash with tears. His wanting to go too high, too fast, has caused the distressing loss of balance and the ensuing fall to the ground.

Later that same day, I spent time with another little boy of sorts who, on another kind of playground, had lost his balance and was in tears. The crisis which brought this 38-year-old man into therapy was the confusion and distress over a failing marriage of 15 years and the fear of losing his family for whom he had "sacrificed so much"

Professional and financial achievement, in this instance, had been ransomed at a very high cost. Competitiveness coupled with an eagerness to be "like the big kids" years ago had set the stage for compulsive work habits and an acquisitive, somewhat reckless lifestyle. His physical health was as much an object of neglect as was his family, and both were feeling the adverse effects of his excessive drinking. The absence of balance precipitated a painful moment of truth and a cry for help.

The playgrounds of childhood differ little from those of adulthood in the challenges they present and the lessons they teach. The value of balance all too often merits attention only as a consequence of crisis in our personal lives. Painful lessons can have therapeutic value if learning and change take place. The bruises of childhood heal quickly; new skills are acquired and growth continues.

However, those unexamined habits which carry into mid-life are not as easily resolved. Embracing balance as a desirable ideal during one's formative years presents

a worthwhile challenge. Balance is the centerpiece to our brotherhood experience in Sigma Phi Epsilon, and our celebration of this ideal gives new perspective to our understanding of excellence in our lives and endeavors.

The concept of balance suggests an equilibrium, a harmony among the parts. The healthy Sig Ep chapter portrays a diverse and well-rounded experience of brotherhood, excelling in all aspects of its operation, not succeeding in a few areas to the neglect of the others. The lifestyle of the healthy Sig Ep brother reflects the balanced interplay of Virtue, Diligence, and Brotherly Love. Balance defines the interrelatedness of these principles.

The Balanced Man symbol, presented on the cover of this issue, draws its inspiration and power from Classical Greece. The ideal of balance is captured in the Greek inscription "Spirit Healthy, Body Healthy," which echoes the maxim found on the Temple at Delphi: MENDEN AGAN — "nothing in excess."

These maxims are not merely proverbial bits of wisdom. They are strong commands to measure ourselves against more exacting standards consistent with our fraternal ideals and goals. Spiritual and physical health reflects a conscientious and mature respect for oneself and others.

Excessiveness tends to be self-serving, often to the neglect or abuse of others. Balanced growth reflects discipline and character, a desire to succeed mindful of the implicit costs of such ventures. Acquisitiveness thrives in the absence of perspective, where the narrowness of purpose prefers form over content.

Brotherhood in Sigma Phi Epsilon is a rich substantive experience realized in the balanced pursuit of excellence. The quality of this adventure remains exciting, vital, and enriching.

Jim Nissen is the Fraternity's National Chaplain. He lives in San Jose, California.







Directions

On the inside front cover, National Chaplain Jim Nissen discusses balance as a lifestyle: learned in childhood, necessary in adulthood, and fostered through the Fraternity.

6 Building A Balanced Environment

The Balanced Man concept ties together values, expectations, and the Fraternity's cardinal principles. Meet the Man in this *Journal*.

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Values

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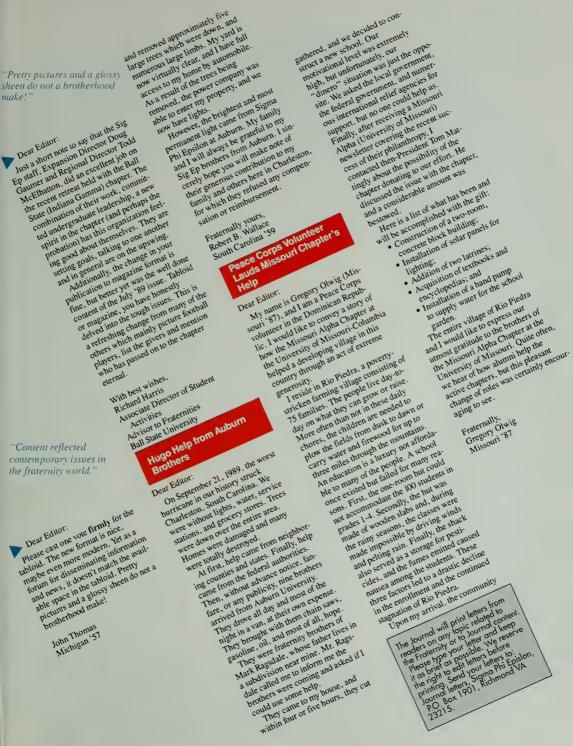
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On The Cover: The Balanced Man symbol on the cover was designed by TBWA, the advertising agency founded by Bill Tragos (Washington-St. Louis '56), a member of the Fraternity's National Board of Directors. The symbol includes the Greek inscription that translates to "spirit healthy, body healthy,"

Features

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BUILDING

By Dean Woodbeck (Michigan Tech '78)

"Sigma Phi Epsilon will commit its energies and resources to developing men with a variety of abilities and interests," said Ken Maddox (Oregon State '75), the Fraternity's executive director. "Sig Ep is not seeking the athlete, the student, the social 'god,' the campus leader; but men who encompass all of those characteristics. The fine student who is physically active, participating in organizations on- and off-campus, and who has social skills: that is the man we want."

Sigma Phi Epsilon is returning to its roots — in more ways than one. A new concept embodies the values on which the Fraternity was founded: Virtue, Diligence, and Brotherly Love. It also goes back further — all the way back to the ancient Greeks.

"The Balanced Man" concept places a renewed emphasis on personal and chapter values. The Balanced Man ties together the Fraternity's nine expectations for our chapters' operations and the personal development and leadership activities prevalent in Sigma Phi Epsilon.

"We want this concept to permeate the Fraternity, from the way we recruit and introduce a man to Sigma Phi Epsilon, to our alumni volunteers," according to **Dennis Bond** (**Missouri '65**), Sig Ep's new Grand President

The Balanced Man concept has its origin with Sigma Phi Epsilon's self-esteem committee. The committee explored the different components of self-esteem, determining that a high self-esteem can have several compo-

nents: academic, athletic, and spiritual, for example. A high selfesteem also translates into a greater acceptance and concern for others.

As the statement by Bill Davenport (Mississippi '69) in this section of the Journal outlines, the ancient Greeks valued just such a balanced life. Being a great scholar, for example, was not enough. A person needed to have other talents.

The development of this concept also responds to the outside forces affecting fraternities. Some colleges have become more critical — even openly hostile — of Greeks. Concerns about alcohol use and abusive behavior continue. However, opportunities for personal and leadership development also continue and are often cited as one of the greatest needs on today's campus. Based on the Balanced Man concept, Sigma Phi Epsilon chapters can fill this need.

Sig Ep's National Board of Directors and undergraduate chapters responded to the self-esteem committee's report by adding two expectations to the original seven. One states that chapters should conduct their operations in a manner that exhibits care and concern for the well-being of members, guests, the community, and the chapter facility.

The other calls for the provision of educational events and encourages participation in activities that enhance personal health and well-heing

All of these factors combine to form "The Balanced Man" as a model for the way an outstanding

BALANCED N M E N T

individual conducts his life and, consequently, the way an outstanding chapter operates. As Maddox put it, "The balanced man should find his happy home in the balanced chapter."

The Fraternity plans to focus on membership recruitment and development activities as primary areas to implement The Balanced Man concept. When recruiting new members, for example, the balanced chapter will demonstrate care and concern for one another and for potential members. Its commitment to personal health and well-being should be evident to the potential members.

More than that, these qualities will play a role in how the chapter recruits. That means, for example, non-alcohol focused rush events.

Membership development will no longer be just "pledge programs," but an ongoing process for new and continuing members alike. Thus, all members will become better students and more courteous hosts.

"We'd like to see young men leave college with a variety of intellectual, social, and self-improvement skills," Maddox said.

Balanced Men at Baylor

Sigma Phi Epsilon's first Honor of Philias honored a group of balanced men at Baylor University (Texas Rho). The Fraternity established the award to honor chapters that demonstrate the spirit of brotherly love.

Since its chartering in 1976, Texas Rho has managed a 300-acre cattle

ranch for an elderly couple, Barry and Helen Winn. The ranch, about three miles from Baylor, includes 75 head of cattle. Without the Sig Eps, the Winns would have to give up their ranch. A Sig Ep is always present at the ranch, and each year, the chapter elects a ranch foreman. The brothers manage the ranch, including the daily feeding and care for the livestock, fence building and upkeep, machinery operation and repair, land management, and general ranch maintenance.

During the last two years, the brothers have also painted the ranch houses, built a full-sized barn, and put up miles of fence around the property.

The Baylor brothers received the Honor of Philias at the 1989 Grand Chapter Conclave. The four-foot tall granite and crystal trophy is on permanent display at Sig Ep Head-quarters in Richmond. Selection is made jointly by the Trustees of the Educational Foundation and the National Board of Directors.

The Balanced Man — The Exceptional Man

I feel that we can probably say that "Spirit Healthy, Body Healthy" dates back to early Greek medicine, which is the forerunner of modern 20th century medicine. In the days of the early Greek masters, a healthy individual had his "humors," of which there were four, in complete balance, and these, in turn, were in balance and harmony with the four elements comprising the universe.

Empedocles introduced into philosophy the doctrine of the four elements, earth, air, fire, and water as being the "four-fold root of all things":

"The human body is supposed to be made up of these primordial substances, health resulting from their balance, disease from imbalance. Nothing can be created or destroyed, and there is only transformation, which is the modern theory of the conservation of energy. Everything originates from the attraction of the four elements and is destroyed by their repulsion. These apply, likewise, to the moral world under the forms of love and hate."

Pythagoras, the geometer, studied Egyptian numerology and developed a doctrine of the mystic power of numbers. He held that unity being perfection and representing God, the number 12 represents the whole material universe, of which the factors three and four represent the worlds, the spheres, and the primordial elements. Here, again, the balance within the tetrad (the four elements, the four humors) represented perfection of eternally flowing Nature.

Speculating on the origin of the Greek concept of the "balanced man" or "spirit healthy, body healthy," we are not talking about the average man, the common man, or the mediocre man. In the eyes of the ancient Greeks, the "balanced man" was the epitome of perfection. He was emotionally, physically, intellectually, and spiritually in harmony with himself and with his environment. Although the concept of "balanced" may seem mundane to some, we should reflect on its origin and true meaning - "exceptional; perfect." As Shakespeare wrote in Hamlet:

"What a piece of work is man! How noble in reason! How infinite in faculty! In form, in moving, how express and admirable! In action,how like an angel! In apprehension,how like a god! The beauty of the world! The paragon of animals!"

William D. Davenport Jr.,
 Governor, District 14



Election of a new Grand President and new members to the National Board of Directors and several key legislative initiatives highlighted this year's Grand Chapter Conclave in St. Louis. Dennis W. Bond (Missouri '65) was elected Grand President. Coincidentally, Bond is general manager of the Marriott Pavilion Hotel in downtown St. Louis.



Elected to terms on the National Board of Directors were:

Gary H. Bonas Jr. (Villanova '68) Dr. Edward H. Hammond (Emporia State '66)

B. M. "Mack" Rankin Jr. (Texas '50) Three undergraduates were elected to two-year terms on the Board:

Carmine J. Napolitano (California-Santa

The Conclave also included leadership and recruitment workshops for undergraduates and special sessions for chapter counselors and alumni board members - the Fraternity's key volunteers.

Key Legislative Actions

The Grand Chapter Conclave, meeting every other year, sets the policies and agenda for Sigma Phi Epsilon. The Conclave legislative action is dominated by the chapters; the only voting alumni are 27 district governors and 11 members of the National Board of Directors. A total of 240 chapters attended this year's Conclave as voting members.

Here are the highlights of this year's legislative process.

Balanced Man

The Conclave adopted several resolutions aimed at the re-emergence of the Fraternity as a place where a diverse group of men can grow in a responsible, caring, and educational environment. Resolutions were passed to:

- Support the Balanced Man concept (discussed elsewhere in this Journal).
- · Encourage membership diversity.
- Rededicate Sigma Phi Epsilon to high standards of conduct, educational programmings, life skills, and relationships. Also to support programs on alcohol, drug abuse, and sexually transmitted diseases, and

- programs to enhance members' self-
- · Adopt a statement of chapter and individual responsibility relating to the areas mentioned above.

Other Highlights

- · Pledge registration is now required wi.hin 48 hours of pledging.
- The Conclave established a new process for voting on pledges, eliminating the blackball. The legislation requires two weeks' notification to a pledge that his initiation is in doubt, elimination of the secret ballot on pledges (at meetings where they are not present), and requires that one-third (1/3) of the chapter must agree that the pledge will not be initiated.
- The Ritual was updated and enhanced.
- · A new senior charge The Hoop of Steel — was adopted.

Grand Chapter Undergraduate Awards

1989 Buchanan Cup Recipients —

recipients of the Fraternity's highest chapter award demonstrate excellence in all areas of chapter operations and exemplify the "Balanced Man" concept. The recipients are:

Auburn University (Alabama Alpha) Bowling Green State University (Ohio

University of Cincinnati (Ohio Theta) Clemson University (South Carolina

University of Colorado (Colorado Alpha) University of Connecticut (Connecticut Alpha)

Creighton University (Nebraska Alpha) University of Delaware (Delaware Alpha) University of Detroit (Michigan Delta) East Carolina University (North Carolina

University of Florida (Florida Alpha) Florida International University (Florida

Indiana Institute of Technology (Indiana

Loras College (Iowa Eta) Massachusetts Institute of Technology (Massachusetts Delta)

Miami University (Ohio Eta) Mississippi State University (Mississippi

University of Missouri (Missouri Alpha) Monmouth College (Illinois Gamma) University of Nebraska (Nebraska Alpha)



Pittsburg State University (Kansas Theta) Rutgers University (New Jersey Beta) Texas Tech University (Texas Iota) Villanova University (Pennsylvania Rho) West Chester State University (Pennsylvania Tau) West Virginia University (West Virginia

Honor of Philias — Awarded to Baylor University (Texas Rho), a chapter demonstrating the spirit of brotherly love. The Baylor brothers help on a daily basis with the management of a 300-acre ranch for an elderly couple near

Benjamin Hobson Frayser Outstanding Newsletter Award —

Waco, Texas.

Cornell University (New York Beta) Indiana University (Indiana Beta) Loras College (Iowa Eta) Michigan Technological University

(Michigan Eta) Monmouth College (Illinois Gamma)

North Carolina State University (North Carolina Beta)

Northern Illinois University (Illinois Epsilon)

Ohio Northern University (Ohio Alpha) Pennsylvania State University (Pennsylvania Eta)

Rutgers University (New Jersey Beta) University of Tennessee (Tennessee

University of Texas (Texas Alpha)

MacDonough Broadening the **Brotherhood Award -**

Presented to chapters showing exemplary assistance in helping to form and install a new chapter.

University of California-Santa Barbara (California Gamma)

University of Cincinnati (Ohio Theta) University of Delaware (Delaware Alpha)

William S. Gordon

Dulin Award — Presented to an outstanding brother at a new chapter. 1988 - Jeffrey B. Symon (University of California-San Diego, California Rho) 1989 - Gregory Escalante (University of California-Long Beach, California Zeta)

Charles A. Pafford Scrapbook Award —

Awarded to Oklahoma State University (Oklahoma Alpha)

1989 Grand Chapter **Conclave Alumni Awards**

Order of the Golden

Heart — Sigma Phi Epsilon's highest honor is presented to alumni who have given a lifetime of outstanding service, making a qualitative difference in the Fraternity. With this year's recipients, only 107 brothers have been so honored. Arthur Boettcher (Washington

University-St. Louis '52) Washington University alumni board treasurer

Harold Hodge (Florida '52) Florida District Governor University of Florida (Florida Alpha)

alumni board president Donald C. McCleary (Texas '71) Grand President National Board of Directors District Governor University of Texas (Texas Alpha) alumni board president

G. Burl Rainwater (Tennessee '58) National Alumni Committee District Governor University of Tennessee (Tennessee Alpha) alumni board president Prime mover in Tennessee's outstanding alumni program

John H. Stanley Jr. (Arkansas '64) National Board of Directors District Governor University of Arkansas (Arkansas Alpha) alumni board

Houck W. Reasoner (Arkansas State '55) Founder Arkansas Gamma (Arkansas State) Chapter Central Arkansas (Arkansas Zeta) alumni board District Governor Arkansas State (Arkansas Gamma) alumni board - 20 years

Sigma Phi Epsilon

Citation — Sigma Phi Epsilon's highest career honor, presented to alumni who have achieved uncommon success and stature in their professions. Bob Broeg (Missouri '41)

Sports editor and assistant to the publisher

St. Louis Post Dispatch Kenneth T. Derr (Cornell '59) Chairman and C.E.O.

Chevron Corporation

Barney A. Ebsworth (Washington University '57) Travel/tour/charter service owner

Philanthropist Douglas C. Engelbart (Oregon State '48)

Prolific developer/inventor of computer technology

Inventor of computer mouse and holder of 25 patents

Gary Shepard (Boston University '61) West Coast and special assignment correspondent ABC News

Robert C. Stempel (Worcester '55) President, General Motors Corporation

Larkin Bailey-Babe Fly Loyalty Cup — For attending 15

or more Conclaves. Bruce H, Hasenkamp (Dartmouth '60) John W. Hartman (Missouri '61)



BEHAVIOR, ALUMNI SUPPORT CONTINUE AS CONCERNS

Many in the fraternity world say this is a time of crisis. Some campuses have eliminated fraternities due in part to chapters' own irresponsible acts. Faculty and administrators grow increasingly critical of fraternity behavior. Undeniably, for Sigma Phi Epsilon to continue as a viable college fraternity, we must continue to respond to society and translate our values and goals into actions.

The Fraternity's Agenda

During the past year, we have focused on scholastic achievement, increased alumni support at the local level, and enhancement of the Fraternity's membership recruitment and development activities.

The National Board of Directors, with alumni input, has begun the process of developing a strategic plan which, if implemented and adhered to, can help Sigma Phi Epsilon maintain a leadership position in the fraternity world.

Individual and Chapter Responsibility

Sigma Phi Epsilon continued to lead the fraternity world as alumni and undergraduates have responsibly dealt with the realities of individual and chapter responsibility. Sig Ep has



enjoyed recognition as a consistent leader in the fraternity insurance field, first through the formation of the Fraternity Insurance Purchasing Group, and now through the honest effort by our undergraduates to behave consistently with the Fraternity's policies and guidelines. At the August Grand Chapter meeting, undergraduates adopted a spectrum of policies relating to behavior.

In the Fraternity World

During the 1988-1989 school year, Chuck White (president of the Sigma Phi Epsilon Educational Foundation) served as president of the Fraternity Executives Association, the professional organization for fraternity leaders. As president, Brother White was credited with formulating the Association's public relations campaign for the future and committing the executives to collectively respond to the problem situations.

In the National Interfraternity Conference, Frank Ruck, past grand president, serves as a member of the Conference's Board of Directors and is credited with conceptualizing and implementing the Conference's premier program, Interchange. Interchange is designed to provide information materials and act as a vehicle of self-evaluation for the individual interfraternity council.

Communications

The 1988-1989 school year saw the Sigma Phi Epsilon publication, *The Perspective*, continue its growth. Edited by Rich Wiklund (Richmond '89), *The Perspective* became a truly undergraduate publication.

After much research, the National



Board of Directors committed to returning the Sigma Phi Epsilon *Journal* to the magazine format. All brothers will receive the *Journal* three times a year in its new magazine format.

Sigma Phi Epsilon, unlike most national fraternities, continues to distribute the *Journal* to all members. Most national fraternities now "trim" their mailing list or provide a five-year subscription with initiation. The Sig Ep experience is for life, which is reinforced through the distribution of the *Journal* to all members.

Housing

The Fraternity's housing program faces a growing awareness that many of our alumni boards are not preparing for the future through realistic savings or current facility management. The complexities and costs associated with a property have escalated, and the Fraternity has not provided adequate information. This past year, programs for alumni boards were conducted on a regional and national level. Each alumni board regularly receives information from Sig Ep Headquarters concerning such areas as risk management, property management, savings, and fund raising.

Growth & Membership

For the seventh consecutive year, Sigma Phi Epsilon has pledged and initiated more men than any other college fraternity in history. In addition, we have increased the number of pledges and initiates each year for nearly two decades. One concern, however, is that we continue to initiate only 80% of our pledges—an area of needed improvement.

The Fraternity continues to respond and deal with chapters that do not meet our standards for operation. This past year, the charter was suspended at Texas A & M University (Texas Mu) for chronic problems in the brotherhood development program. An alumni advisory council, under which alumni take control of the charter, was established at Southeast Missouri State University (Missouri Zeta). Sigma Phi Epsilon will not tolerate the violation of state or local laws, or the bylaws and values of the Fraternity. When violations do occur, the Fraternity is committed to supporting the undergraduates and alumni as they return to full operation.

New Headquarters Building

One of the significant accomplish-

ments during the past year has been the acquisition of the Fraternity's new Headquarters building at 310 South Boulevard. This new building, close to the roots of the Fraternity's founding, is smaller, older, and less expensive than our property on Chamberlayne Road. It serves our needs and is representative of the National Board of Directors' commitment to evaluate our costs and redirect Fraternity funds for the maximum benefit of our undergraduate chapters.

To minimize the cost of the move and ensure a functional office building, the Board and staff have established a project where individuals or groups can show their commitment to the Fraternity by purchasing a tile in the Grand Plaza at Headquarters. The project is unfolding well and brothers have responded to the call.

Headquarters — The People

The Fraternity's operations are now the responsibility of Executive Director Ken Maddox. The Educational Foundation is guided by Chuck White, newly appointed Foundation president. The Trustees of the Educational Foundation and members of the Fraternity's National Board of Directors purposefully set out to increase the Foundation's capabilities and respond to undergraduate and alumni needs. The plans for scholastic achievement, volunteer alumni recruitment and education, and a program to build self-esteem, fashioned around the concept of the balanced man, hinge upon adequate funding.

Alumni Support

Sigma Phi Epsilon is focusing many of its resources on local alumni volunteers, specifically chapter counselors and

New chapters chartered in the 1988-1989 school year:

St. Joseph's University (Pennsylvania Psi)

University of Mississippi (rechartered Mississippi Alpha)

Boston University (rechartered Massachusetts Gamma)

St. Louis University (Missouri Nu) University of Hartford (Connecticut Beta)

California State University-Long Beach (rechartered California Zeta) alumni board officers. At each Regional Leadership Academy, there were programs tailored specifically for the chapter counselors. A similar program was held at the Grand Chapter Conclave. In addition, the first national program for alumni board members was conducted at the Conclave.

A key step in the support of local volunteers was the redefinition of the job of the district governor, focusing his energies on the development and maintenance of chapter counselors and alumni boards.

Each step suggests the Fraternity's growing awareness of the value and need for capable, local volunteer guidance. Thankfully, Sigma Phi Epsilon is blessed with a large number of capable alumni brothers who choose to make Sigma Phi Epsilon a better fraternity.

Charters withdrawn, 1988-1989:

Georgia Southern College (Georgia Epsilon) — January 1989

University of Alabama-Birmingham (Alabama Delta) — June 1989

Sigma Epsilon Chapters

California

California State University-Northridge California Polytechnic State University-San Luis Obispo

Florida

Florida Institute of Technology

Hawai

Chaminade University
Illinois

Northwestern University

Michigan
Eastern Michigan University

Missouri

issouri

Columbia College New Jersev

Seton Hall University

New York

St. John's University

Pratt Institute

Ohio

University of Dayton

Rhode Island

Bryant College

Texas

Stephen F. Austin State University (Texas Pi)

	84-85	85-86	86-87	87-88	88-89	
PLEDGES	5901	5268	5311	5790	5923	HOUSING O = Own R = Rent L = Lodge C = Campus
INTIATES	6294	6648	6697	7515	7522	

Chapter	School	89 PMR	88 PMR	1nitate 88-89	Initate 87-88	Pledges 88-89	Pledges 87-88	Total Chapter Initiates	Housing	Chapter Inv. Fun June 30 8
Alabama Alpha	Auburn	121	116	42	30	58	44	1,602	0	27,004.6
Alabama Beta	Alabama	77	60	30	19	58	39	849	0	6,423.
Alabama Epsilon	Auburn-Montgomery	45	42	14	17	33	21	264	_	7,603.9
Alabama Zeta	Huntingdon	39	24	16	22	27	16	153	С	4,088.
Alabama Eta	South Alabama	21	35	8	12	7	22	49	-	715.
Arizona Alpha	Arizona State	137	158	68	20	60	55	933	С	16,408.
Arizona Beta	Arizona	142	148	30	33	60	58	905	С	22,049.
Arizona Gamma	Northern Arizona	54	56	24	32	28	78	210		6,749.
Arkansas Alpha	Arkansas	124	128	36	46	48	70	1,296	0	22,544.
Arkansas Beta	Henderson State	48	60	10	16	22	21	484	0	5,078.
Arkansas Gamma	Arkansas State	67	58	21	25	57	42	771	0	18,162.
Arkansas Delta	Arkansas-Little Rock	14	38	9	10	13	22	143	R	4,238.
Arkansas Epsilon	Arkansas Tech	28	36	17	13	20	16	281		8,615.
Arkansas Zeta	Central Arkansas	65	48	28	53	25	26	81	0	0,015.
California Alpha	CalBerkeley	83	85	22	43	26	36	872	0	3,627.
California Beta	Southern California	82	80	15	37	33	49	1,345	0	32,134.
California Gamma	CalSanta Barbara	74	63	30	30	36	33	776	0	
California Delta	San Diego State	114	127	48	39	50	58	964	0	5,718.
California Zeta	Cal. State-Long Beach	76	80	70	0	44	45			13,347.
California Eta		59	59		14			218		(00/
	California-Davis			15		16	20	440	0	6,086.
California Theta	Cal. State-Sacramento	74	61	25	36	26	42	566	R	12,958.
California Lambda	Santa Clara	121	92	35	41	42	46	341		9,947.
California Mu	Cal. Poly-Pomona	70	61	15	37	52	44	213	R	5,247.
California Nu	Chapman	44	37	26	24	32	29	188	R	3,257.
California Xi	San Francisco State	62	60	19	20_	25	29	187	R	4,185.
California Omicron	UCLA	84	81	18	42	36	43	172	0	1,905.
California Pi	Stanford	57	55	23	21	31	24	126		1,869.
California Rho	Cal. State-San Diego	69	55	13	70	17	47	83		646.
Colorado Alpha	Colorado	118	150	36	39	32	43	1,535	0	24,805.
Colorado Gamma	Colorado State	123	123	22	46	37	63	1,756	0	12,342.
Colorado Delta	School of Mines	37	39	17	15	18	17	1,032	0	9,311.
Connecticut Alpha	Connecticut	102	102	32	41	36	44	648	C	9,426.
Connecticut Beta	Hartford	45	28	42	0	18	38	42	_	
D. C. Alpha	George Washington	70	52	31	18	34	27	800	С	2,345.
Delaware Alpha	Delaware	150	141	37	42	39	47	1,514	0	5,793.
Florida Alpha	Florida	154	128	51	59	65	59	1,814	0	53,956.
Florida Beta	Stetson	43	41	10	11	18	16	599	С	3,738.
Florida Gamma	Miami	110	95	31	40	48	56	631	С	7,938.
Florida Delta	Florida Southern	22	25	13	2	10	10	501	С	3,192.
Florida Epsilon	Florida State	147	137	72	59	76	66	1,064	0	8,739.
Florida Zeta	Tampa	53	58	20	27	24	23	492		11,409.
Florida Eta	Rollins	67	67	1	19	15	19	355	С	7,181.
Florida Theta	Jacksonville	39	27	0	8	24	10	411	С	18,857.
Florida Iota	South Florida	85	76	33	11	45	33	468		18,521.
Florida Kappa	Miami-Dade	26	25	12	20	13	25	307		5,955.
Florida Lambda	St. Leo	41	33	20	14	23	16	148		3,745.
Florida Mu	Central Florida	56		25	62	34	81	196	R	2,364.
Florida Nu			67				47	110	K	
	Florida International	83	74	23	41	31				1,520.
Georgia Alpha	Georgia Tech	75	69	25	20	31	31	1,242	0	19,432.
Georgia Beta	Georgia State	20	31	3	6	13	6	385	С	9,858.
Georgia Delta	Georgia	123	99	43	41	46	42	703	0	4,028.
Georgia Zeta	North Georgia	26	36	21	20	18	37	312		11,543.
Georgia Eta	Southern Tech	35	31	4	11	- 11	15	116	-	3,639.
Idaho Beta	Boise State	16	14	12	7	13	7_	131_	R	2,657.
Illinois Alpha	Illinois	123	112	31	28	48	28	1,447	0	12,074.
Illinois Beta	Illinois Institute of Technology	39	50	12	16	18	20	715	C	19,258.
Illinois Gamma	Monmouth	49	53	16	18	17	19	681	C	5,671
Illinois Delta	Bradley			31				791		7,759.

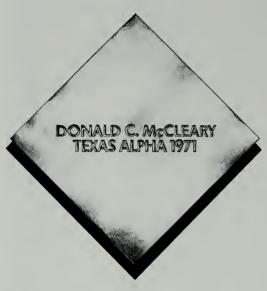
Chapter	School	89 PMR	88 PMR	Initate 88-89	Initate 87-88	Pledges 88-89	Pledges 87-88	Total Chapter Initiates	Housing	Chapter Inv. Fund June 30 89
Illinois Epsilon	Northern Illinois	110	101	45	62	50	46	464	0	14,809.75
Illinois Zeta	Illinois State	124	119	54	62	58	67	621	0	6,182.28
Illinois Eta	Southern Illinois-Edwardsville	43	44	25	30	34	38	279	0	2,325.10
Illinois Theta	Western Illinois	52	45	22	28	24	31	220	R	5,038.16
Illinois Kappa	Southern Illinois-Carbondale	69	42	53	6	40	30	161	R	3,171.40
Indiana Alpha	Purdue	140	148	43	44	40	48	1,766	0	4,996.15
Indiana Beta	Indiana	129	133 76	57 22	36	68	43	1,400	0	50,682.68
Indiana Gamma Indiana Delta	Ball State Indiana State	42	41	25	7	52 13	38 22	854	0	4,299.47
Indiana Epsilon	Evansville	63	62	25	20	32	34	708	0	18,264.12
Indiana Zeta	Valparaiso	94	121	45	24	0	50	821	c	27,186.86
Indiana Eta	Indiana Tech	29	31	11	9	15	12	346	0	3,480.44
Indiana Theta	Tri-State	24	36	11	5	10	5	426	0	13,897.75
Indiana lota	Vincennes	53	47	40	27	57	57	436	0	3,039.23
Indiana Kappa	1.UP.UFort Wayne	39	32	13	17	37	25	181	С	4,198.04
Iowa Beta	Iowa State	81	81	21	25	24	29	1,317	0	4,054,74
Iowa Gamma	lowa	67	61	12	25	35	31	1,119	0	1,860.63
lowa Delta	Drake	36	44	9	24	14	22	893	0	3,273.95
lowa Eta	Loras	54	60	15	26	21	31	329		11,732.40
Kansas Alpha	Baker	37	34	14	9	17	15	1,022	0	3,588.04
Kansas Beta	Kansas State	106	105	29	26	30	24	1,394	0	11,364.96
Kansas Gamma	Kansas	111	104	30	32	38	41	1,337	0	3,765.26
Kansas Delta	Washburn	45	48	15	29	23	29	643	0	2,399.05
Kansas Epsilon	Emporia State	28	35	18	28	17	24	872	0	6,752.57
Kansas Zeta	Fort Hays State	35	27	12	15	19	17 27	590	0	
Kansas Eta	Wichita State	53 93	52 88	14 29	21	21 44	36	583 377	0	6,311.50
Kansas Theta Kentucky Alpha	Pittsburg State Kentucky	Charter Su			20	44	30	311	- 0	0,311.30
Kentucky Beta	Louisville	25	19	6	7	9	12	282	С	3,768.48
Kentucky Gamma	Kentucky Wesleyan	24	25	12	10	12	15	376	C	5,804.78
Kentucky Delta	Western Kentucky	27	30	9	12	11	14	359	0	3,159.32
Kentucky Epsilon	Murray State	39	50	34	18	23	22	404	0	2,925.88
Kentucky Zeta	Morehead State	46	35	18	21	28	22	403	_	14,100.51
Kentucky Eta	Northern Kentucky	20	17	15	15	15	18	101		1,782.06
Louisiana Gamma	Loyola, New Orleans	33	51	12	15	14	21	149	R	3,456.68
Maine Alpha	Maine	46	51	8	17	16	22	818	0	7,261.12
Maryland Alpha	Johns Hopkins	58		56	14	62	9	896	0	1,074.58
Maryland Beta	Maryland	66	73	17	20	23	27	537	С	16,096.01
Maryland Delta	Western Maryland	46	28	30	14	33	2	144	C	2,965.55
Massachusetts Alpha	Massachusetts	57	54	29	19	30	20	1,175	R	9,489.82
Massachusetts Beta	Worcester Tech	63	59	26	16	28	16	1,172	0	19,173.78
Massachusetts Gamma	Boston University	44_	40	55	0	38	43	739	R 0	20.045.07
Massachusetts Delta	M.I.T.	53	56	16 27	15 27	14 29	16 21	179	C	3,677.89
Massachusetts Epsilon	Bentley	63 91	43 78	9	22	26	22	136	0	2,743.48
Massachusetts Zeta	Tufts Michigan	69	81	22	26	33	31	1,443	0	888.65
Michigan Alpha Michigan Beta	Western Michigan	85	84	47	29	54	31	770	0	7,280.10
Michigan Gamma	Central Michigan	64	80	19	73	19	32	988	0	124.59
Michigan Delta	Detroit	30	31	13	14	19	16	541	0	3,113.50
Michigan Epsilon	Michigan State	52	40	39	13	28	22	430	0	4,829.48
Michigan Zeta	Ferris State	29	32	35	22	39	15	785	0	1,323.97
Michigan Eta	Michigan Tech	65	70	12	25	13	25	504	0	5,862.38
Michigan Theta	Lawrence Tech	19	25	10	8_	10	17	204		9,856.65
Michigan Iota	Northwood Institute	68	56	23	18	,28	23	323	R	9,704.97
Michigan Kappa	Grand Valley	44	76	18	36	28	38	181		3,098.44
Minnesota Alpha	Minnesota	24	22	14	8	23_	10	513	0	1,763.10
Mississippi Alpha	Ole Miss	51		26	34	35	35	430	0	0.03
Mississippi Beta	Mississippi State	84	77	29	15	45	31_	858	0	1,334.76
Mississippi Gamma	Southern Mississippi	17	39	10		26	22_	437	0	
Missouri Alpha	Missouri	109	110	48	46	45	45	1,325	0	1,293.76 5,869.24
Missouri Beta	Washington-St. Louis	102	89	25	27	25	27	681 851	0	18,840.49
Missouri Gamma	Missouri-Rolla Culver-Stockton	65 30	65	12	12	23_ 17	13	484	0	672.97
Missouri Epsilon	S. E. Missouri State	37	75	10	26	23	47	958	R	31,870.16
Missouri Zeta Missouri Eta	S. W. Missouri State	95	71	34	40	42	42	823	R	871 90
WISSOUT Eta	3. W. MISSOUTI STATE		- /1	01	D1:		7			20 00 13

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Chapter	School	89 PMR	88 PMR	Initate 88-89	Initate 87-88	Piedges 88-89	Pledges 87-88	Total Chapter Initiates	Housing	Chapter Inv. Fund June 30 89
Missouri Theta	Central Missouri	97	96	25	44	44	57	633	С	11,529.05
Missouri Kappa	Missouri-Kansas City	34	20	18	13	18	13	161	R	3,970.15
Missouri Lambda	N. W. Missouri State	79	78	29	34	34	33	299	0	6,735.65
Missouri Mu	N. E. Missouri State	92	78	33	28	33	31	292	0	6,364.36
Missouri Nu	St. Louis University	. 37	26	36	0	27	66	36		
Montana Alpha Nebraska Alpha	Montana	47	53	6	14	25	28	1,118	0	2,646.75
Nebraska Beta	Nebraska Nebraska-Omaha	118	121	40	28	46	38	1.743	0	29,337.91
Nebraska Gamma	Kearney State	57 39	62 76	27	38	28	39	714	0	3,761.91
Nebraska Delta	Creighton	106	85	30	50 37	16 33	56 43	590	R	27,357.27
Nevada Beta	Nevada-Las Vegas	52	49	20	49	29	31	126 69		1,807.70
New Hampshire Alpha	Dartmouth	57	63	21	47	21	27	1,123		537.58 9.09
New Hampshire Beta	New England	29	26	11	20	13	14	125		2,306.99
New Hampshire Gamma	New Hampshire	84	104	25	30	26	33	171	R	3,689.42
New Jersey Alpha	Stevens Tech	71	70	13	20	15	32	631	0	3,146.56
New Jersey Beta	Rutgers	95	109	22	37	24	38	905	0	4,447.47
New Jersey Epsilon	Glassboro	41	43	21	19	22	20	187	R	2,615.65
New Mexico Alpha	New Mexico	38	42	17	15	21	25	691	0	4,865.83
New York Alpha	Syracuse	90	83	26	43	27	32	1,396	0	10,047.36
New York Beta	Cornell	50	38	19	10	19	9	1,154	0	5,288.48
New York Gamma	New York University	22	33		88	12	11	602	С	2,756.30
New York Delta New York Epsilon	Rensselaer	54	54	7	17	14	17	798	0	6,930.93
New York Zeta	SUNY-Buffalo Marist	34	43	7	9	7	10	556	_=	22,377.73
New York Eta	Buffalo State	17	19	13	8	13	16	148	R	2,104.60
New York Theta	SUNY-Genesee State	56 71	55	16 39	38	14	47	213		3,545.46
New York Iota	SUNY-Fredonia State	29	31	9	7	20	26	240	R	5,655.01
New York Kappa	Daemen	22	23	12	6	12	13	172	С	4,294.29
New York Lambda	Canisius	81	72	26	38	26	35	211		1,215.05
New York Mu	SUNY-Cortland	73	60	20	39	44	42	227	 R	5,089.57
New York Nu	SUNY-Binghamton	69	80	18	39	19	41	129		1,539.12 2,358.18
New York Xi	Rochester	40	53	8	26	23	28	89		1,631.49
New York Omicron	SUNY-Albany	68	63	6	23	10	29	66		1,225.15
New York Pi	SUNY-Oswego	78	58	28	59	29	62	87	_	
North Carolina Beta	NC State	101	68	56	30	57	30	1,254	С	7,809.68
North Carolina Gamma	Duke	97	73	27	22	28	22	982	С	6,751.45
North Carolina Delta	UNC-Chapel Hill		76	42	11	28	28	951	0	6,979.59
North Carolina Epsilon	Davidson	52	70	14	15	15	20	987	0	2,290.57
North Carolina Zeta North Carolina Iota	Wake Forest	81	101	33	29	20	29	1,079	С	27,759.79
North Carolina Kappa	Atlantic Christian East Carolina	31	31	12	15	14	16	452	0	4,106.60
North Carolina Lambda	Belmont Abbey	100 26	. 98	31	38	33	30	465	_ <u>C</u>	9,237.88
North Carolina Mu	Elon	79	72	41	7_4	8	10	433	С	6,665.69
North Carolina Nu	UNC-Charlotte	51	38	22	15	35 26	18	351 270	0 0	11,969.94
North Carolina Xi	Appalachian State	66	43	32	31	39	44	284	0	6,890.85 3,856.58
North Carolina Omicron	UNC-Greensboro	40	38	26	19	31	20	146		3,027.12
North Carolina Pı	Western Carolina	88	63	48	25	50	28	241	0	6,449.81
Ohio Alpha	Ohio Northern	57	61	22	27	25	30	1,488	0	5,176.30
Ohio Gamma	Ohio State	95	86	38	29	44	34	1,276	0	3,973.49
Ohio Epsilon	Ohio Wesleyan	32	30	10	20	14	13	1,115	С	11,940.91
Ohio Zeta	Baldwin-Wallace	38	40	18	12	16	15	733	С	9,656.81
Ohio Eta	Miami, Ohio	126	134	59	10	36	37	1,327	0	28,265.74
Ohio Theta	Cincinnati	92	79	42	38	44	42	937	0	33,839.20
Ohio Iota	Toledo	97	87	38	20	44	45	921	0	11,503.41
Ohio Kappa	Bowling Green	120	126	28	35	35	38	1,063	С	27,173.47
Ohio Mu Ohio Nu	Youngstown State	33	33	20	18	17	20	703	0	4,344.57
Ohio Xi	Cleveland State Ohio University	10	17	6	9	11	8	441	0	9,306.79
Ohio Omicron	Defiance Defiance	48 20	35	7	43	33	24	228	R	1,360.42
Ohio Pi	Wright State	30	26 28	18	7	6	11	227	0	4,276.15
Oklahoma Alpha	Oklahoma State	83	90	22	33	43	- 7 - 48	194	0	6,658.96
Oklahoma Beta	Oklahoma	98	112	44	24	54	33	1,071	0	13,475.19
Oregon Alpha	Oregon State	111	121	32	23	33	34	1,450	0	8,328.54
Oregon Beta	Oregon	77	68	23	23	40	19	1,311	0	12,247.02
Oregon Gamma	Lewis & Clark	48	38	18	13	15	21	413	_	10,388.19

Chapter	School	89 PMR	88 PMR	Initate 88-89	Initate 87-88	Pledges 88-89	Pledges 87-88	Total Chapter Initiates	Housing	Chapter Inv. Fund June 30 89
Pennsylvania Delta	Pennsylvania	59	61	14	0	15	20	1,224	0	10,566.99
Pennsylvania Epsilon	Lehigh	50	51	14	14	10	12	971	C	9,804.12
Pennsylvania Eta	Penn State	83 76	53 77	18	28	48 18	22	934	0	4,608.14 8,775.49
Pennsylvania lota	Muhlenberg	90	75	0	26	32	25	1,012	C	13,780.15
Pennsylvania Kappa	Bucknell Westminster	68	40	28	11	30	11	1,004	0	5,016.74
Pennsylvania Lambda Pennsylvania Nu	Thiel	44	49	11	27	11	18	700	C	17,450.08
Pennsylvania Omicron	Philadelphia Textile	30	18	19	0	15	6	299	_	16,605.84
Pennsylvania Rho	Villanova	105	105	37	58	40	45	368	_	12,285.82
Pennsylvania Sigma	York	58	65	12	31	16	29	167	С	3,672.45
Pennsylvania Tau	West Chester	61	54	24	19	25	23	234	0	2,594.87
Pennsylvania Upsilon	Clarion	42	60	8	15	8	19	193		5,359.76
Pennsylvania Phi	Susquehanna	36	34	14	10	14	10	89	R	1,619.29
Pennsylvania Chi	Albright	54	54	10	29	11	20	93	00	635.12
Pennsylvania Psi	St. Joseph's	88	71	94	0	28	71	94		7 624 00
Rhode Island Beta	Rhode Island	80	97	32 29	24	37	42	735	0 C	7,634.99 9,886.59
South Carolina Alpha	South Carolina	81 127	62	22	39	63	35 43	619	C	26,868.93
South Carolina Beta	Clemson	34	33	21	5	14	18	166	R	4,178.89
South Carolina Gamma	Francis Marion Winthrop	39	34	18	17	21	21	196	R	3,451.94
South Carolina Delta South Carolina Epsilon	Coastal Carolina	35	28	16	22	19	22	158		4,274.19
Tennessee Alpha	Tennessee	131	116	21	43	58	42	1,532	0	30,471.48
Tennessee Beta	Memphis State	27	30	4	15	14	21	669	0	5,731.57
Tennessee Gamma	East Tennessee State	67	57	24	18	54	44	647	0	2,062.27
Tennessee Zeta	Lambuth	45	29	32	0	30	16	223	C	8,628.99
Tennessee Theta	Middle Tennessee State	26	35	11	20	18	23	199	0	2,144.70
Texas Alpha	Texas	170	149	52	54	54	54	1,828	0	16,741.64
Texas Beta	University of North Texas	58	54	16	11	27	27	1,082	0	3,783.40
Texas Delta	Houston	53	25	35	36	43	24	322	R	6,716.79
Texas Epsilon	Lamar	57	50	21	19	37	35	693	0	23,875.13
Texas Eta	Sam Houston State	56 28	46 32	40 8	18 24	40 5	22	587 302		16,465.82
Texas Theta	St. Mary's	149	151	40	48	44	59	732		13,696.53
Texas lota	Texas Tech Texas-Arlington	68	76	14	30	27	31	325		0.00
Texas Kappa Texas Mu	Texas A&M	95	99	31	33	50	49	559	0	9,959.38
Texas Nu	Texas Wesleyan	38	27	14	24	18	14	188	0	5,136.75
Texas Omicron	Angelo State	37	32	22	20	23	28	349	0	8,702.15
Texas Rho	Baylor	65	68	16	16	31	20	457	R	13,819.60
Texas Sigma	Texas-San Antonio	47	37	18	25	30	23	223		6,167.87
Texas Tau	S. W. Texas State	88	75	47	14	28	34	229	R	3,104.43
Texas Upsilon	SMU	8	60	11	17	12	16	125	С	2,060.58
Utah Alpha	Utah State	12	17	18	14	8	23	908	00	4,151.88
Utah Beta	Utah	29	27	13	18	15	16	488	0	0.00
Vermont Beta	Middlebury	61_	100		35	27	35 24	639 762	0_	18,407.14
Vermont Gamma	Vermont	102	72 102	34	26	31	28	1,164	L	6,341.43
Virginia Alpha	Richmond Viscinia Commonwalth	60	46	40	12	33	33	303	0	5,836.33
Virginia Beta	Virginia Commonwealth William & Mary	48	75	0	6	9	13	880	C	2,881.66
Virginia Delta Virginia Epsilon	Washington & Lee	33	36	11	6	13	5	658	0	6,244.40
Virginia Zeta	Randolph-Macon	20	23	3	7	9	7	691	0	3,470.08
Virginia Eta	Virginia	65	67	27	23	24	19	1,177	0	1,187.44
Virginia lota	James Madison	80	87	27	46	29	40	428	C	19,207.25
Virginia Kappa	Virginia Tech	88	82	30	22	26	30	552	0	17,474.21
Virginia Lambda	Longwood	45	52	17	14	13	28	236	C	1,331.24
Virginia Mu	George Mason	67	39	45	21	51	20	228		5,488.57
Virginia Nu	Radford	68	69	20	41	33	44	213		5,130.45
Virginia Xi	Old Dominion	66	51	24	13	49	26	117		1,689.85
Washington Alpha	Washington State	86	72	40	10	39	37	1,384	0	27,901.74
Washington Beta	Washington	84	113	19 39	37 49	35	40 80	1,422	0	21,404.11
West Virginia Beta	West Virginia	133	143 36	21	6	17	27	1,030	0	21,703.11
West Virginia Gamma	Marshall Davis & Elkins	38	38	13	16	13	17	749	C	16,798.04
West Virginia Delta West Virginia Epsilon	West Virginia Tech	36	37	18	13	20	21	627	0	5,087.43
Wisconsin Alpha	Lawrence	70	68	11	18	15	19	1,135	С	3,521.42
Wisconsin Beta	Wisconsin	33	24	19	24	21	17	905	0	2,321.54

YOUR COMMITMENT TO BROTHERHOOD... SET IN STONE.





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We want to make the entrance to our headquarters a symbol of our undying commitment to Sigma Phi Epsilon for every brother to cherish. The grand plaza needs restoration and you can help.

For only \$100 you can buy a replacement tile either in your name or dedicated to someone you care about. Then your tile will be expertly engraved with your dedication and carefully laid in place.

As a chapter, you will want to make sure your commitment is recorded in stone. You may also decide to show your support for an alumnus or a friend of the chapter . . .

. . . or buy a tile in honor of your big brother who was such a help in times of need, or for a brother with whom the bond of fellowship will never be broken.

You may also want to give a tile in memory of your mother, father or someone who helped you.

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PROFILE

WORLEY CLARK

By Richard Wiklund (Richmond '89)

"The 55-gallon drum is like a time bomb just waiting to go off," says Ali Ata, project manager for Nalco Chemical Corporation. "Even after paying high handling costs, drums can come back to haunt users and suppliers."

Nalco Chemical developed a revolutionary chemical distribution system — the Porta-Feed system — as an alternative to these ticking 55-gallon time bombs.

The new system is indicative of Nalco's approach to quality, customer service and innovation developed under the leadership of the company's chief executive officer, Brother Worley H. Clark (North Carolina State '56). "H" epitomizes today's high-power executive. His theories on product quality, customer service, innovation and leadership in the marketplace read like a chapter from Tom Peters' books "In Search of Excellence" and "A Passion for Excellence."

These views have made Nalco Chemical Company a Fortune 500 company and the largest producer of specialty chemicals and services for water and waste treatment, pollution control, petroleum production and refining, papermaking, mining, steelmaking, metalworking and other industrial processes.

Clark's vision of superior customer service and determination for innovation acted as a seed and catalyst for the development of the Porta-Feed system. Through his involvement as chairman of the Chemical Manufacturers Association, he saw a crucial need to address the environmental problems associated with chemical distribution. He set a goal for Nalco's Ali Ata to create an alternative to the 55-gallon drum. The Porta-Feed system is the realization of that goal.

"For years, the 55-gallon drum remained an inefficient one-way container," said Chuck Goding, Nalco's director of corporate communications. "Consumers would drain chemicals from drums and dispose of them at approved landfill areas. Two to three percent of the drum's contents would remain as residual chemicals.

"These residuals create an environmental hazard when the drums are disposed of improperly or rust through, and deposit chemicals in the ground with the possibility of contaminating water supplies."



Porta-Feed units eliminate these hazards. The units are portable/stackable bulk containers that are fully drainable and easily recycled between customer plants and Nalco facilities. The Porta-Feed system eliminates the need for storage of chemicals in a facility and disposal of used storage drums. One Porta-Feed unit can hold as much as seven 55-gallon drums with virtually no residual chemicals. There are 15,000 Porta-Feed units operating today.

Each Porta-Feed is owned, cleaned and maintained by Nalco's support team. The units are equipped with a feature that automatically calls for a reorder when the chemical level gets low. This provides the customer with "hands-off handling": no management, paperwork, or storage concerns. Through such attention to detail, Nalco can keep a tight lid on quality control.

"Many organizations are deeply involved today in ways to improve quality," said Brother Clark, "If they're not, they should be. In order to be competitive on a worldwide basis, we must have a quality improvement process in place — not just give lip service to it."

To that end, Goding said, "three years ago, Clark was the first to 'buy into' our Quality Improvement Process. We call it a 'process' because it has a beginning but no ending. Clark picked up on this program, the so-called 'never ending journey,' so everyone knew it had his strong backing and he was committed to quality assurance."

"The changing global marketplace is demanding that we become tougher competitors," said Brother Clark. "Only companies with a commitment to quality will survive and grow. Quality provides the competitive edge. Fraternities face the same competitive forces in their world. We must all find ways to do our job better today than we did yesterday."

The fuel that drives Nalco's commitment to quality, customer service and innovation is a combination of its workers and Clark's ability to lead.

"Clark plays a supportive role at Nalco," Goding said. "It's a magical balance between strict executive management and family-style supervision. He gives his managers plenty of latitude to make decisions, while always being available to help should a stumbling block arise.

"As testimony to the respect others have for Clark," Goding continued, "within three years at the Chemical Manufacturers Association, he was elected chairman by peers who lead companies like Dupont, Dow, Monsanto, which are many times larger than Nalco."

Clark joined Nalco in 1960 after spending four years with Standard Oil Company. He worked his way up, starting as a district representative in the Houston industrial division. He held a variety of positions and became the company's sales manager in 1971, and then general manager of the Water Treatments Chemical Group in 1974.

In 1978, Clark was elected group vice president and promoted to president of the industrial division, responsible for sales and marketing of water treatment chemicals. Clark was elected to Nalco's Board of Directors in 1980, and in 1982 he was elected executive vice president with responsibility for all domestic operations. In that same year he was elected president and chief executive officer, and in 1984 he was elected chairman of the board.

The 1953 issue of the Beta Bugle, the N.C. State chapter newsletter, noted Clark lost his Fraternity Pin to "his old flame: cute, blond Callie Anne Coughlin, an upperclassman at Wake Forest." The two won the second place prize for their red nightshirt costumes at the Halloween dance. Several years later, the Beta Bugle listed Clark as a senior majoring in Industrial Engineering, who planned to move to Ohio to fall into the ranks of businessmen. Today, he is married to Callie Anne, and leads the billion dollar Nalco Chemical Company.

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Sig Eps

The Sig Eps design is brand new. Available on either an 11 oz. 95% cotton/5% acrylic Bassett Walker Cross Grain, or a 100% cotton Hanes beefy-T, it is a great way to show your Sigma Phi Epsilon Pride. Men's sizes L, XL.

 SFE02CG, Cross Grain
 \$30.00

 SFE02T, T-shirt
 \$12.00

E PE

ATHLETICS

Sigma Phi Epsilon Athletics

The $\Sigma\Phi E$ Athletics design is perfect for intramurals or just everyday wear. This brand new silk screened design is available on either an 11 oz. 95% cotton/5% acrylic Bassett Walker Cross Grain, or a 100% cotton Hanes beefy-T. Men's sizes L, XL.

SFE05CG, Cross Grain	 \$30.00
SFE05T, T-shirt	 \$12.00



Embroidery

The illustration shows 1½" coatof-arms embroidered directly into the body of the shirts and sweaters in this catalog. Not a patch, but embroidered right into the garments for richest appearance. In full color it has well over one thousand stitches of careful defail. Readlly washable rayon floss. They should not be bleached.

Corduroy Caps

High quality corduroy caps have the coat-of-arms embroidered directly into the front panel. Adjustable strap in back. Made in U.S.A.

SFE30 Cap\$12.00

Counted Cross-Stitch Kits

Do-it-yourself kit includes 15"x17" white #14 Aida cloth, D.M.C. floss, needle, and graph to complete. Alphabet included for personalization. Made in U.S.A.

SFE33 Cross-stitch kit, each \$18.00



Chamois Shirts

Top of the Woolrich line, a men's sport shirt of all-cofton extra-heavy, extra soft "chamois cloth" flannel. This shirt is of a high quality like the famous mail-order chamois shirts used to be. The coat-ot-arms is embroidered into the body of the shirt above the left pocket. Machine washable. Available in Ecru (illustrated), Hunter's Red. or Navy. Made in U.S.A.

Men's sizes: M, L, XL SFE29N, Navy Chamois . . \$34.50 SFE29E, Ecru Chamois . . . \$34.50 SFE29R, Red Chamois . . . \$34.50

Polo Shirt

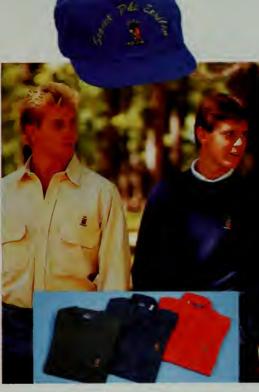
In classic pique knit, with ribbed fashion collar, ribbed cuff sleeve. 2-button placket by Hanes or equal. Colorful coat-of-arms embroidered into left breast. Light blue, yellow or white. Made in U.S.A.

Adult sizes: M, L, XL SFE15LB, Light Blue Polo ...\$21.50 SFE15Y, Yellow Polo ...\$21.50 SFE15W, White Polo ...\$21.50

Running Shorts

By Soffee or equal. Ultra-light nylon tricot with inner brief, hidden pocket, elastic waist, and vent leg. Colorful coat-ofarms embroidered into left leg. Navy blue. Made in U.S.A.

Adulf sizes: M, L, XL SFE16....\$12.50





Sweaters Wool

The 100% wool crewneck will keep you warm, even in the middle of winter. Made by Woolrich in British Hong Kong. Available in Charcoal or Navy. Men's sizes M, L, XL, XXL.

SFE28N, 100% Wool Navy \$36.50 SFE28C, 100% Wool Charcoal \$36.50

Coffee Mugs

Coffee mugs of fired white ceramic, with coat-of-arms in full color. Decorative and useful, at home or in the office. Dishwasher safe, 10 oz. size. Immediate shipment.





Every item is sold with the understanding that it is exactly as represented, that it is of quality equal to or exceeding your expectations. Your satisfaction is guaranteed.

Terms

We will ship to individuals with the order charged to Viso or MasterCard, or with your check accompanying the order. On each order, please add a \$3.00 shipping and handling charge. Prices are quoted in U.S. Funds.

Dress Shirts

SFE24W White, Easy Care . . .

Shirts in Oxford-cloth button-down style by Enro, Yorke, Aetna, or similar high quality, in both white and blue. The EASY CARE BLEND of 70% cotton/30% polyester launders beautifully with minimum effort and stays fresh all day. The 100% cotton is offered for the traditionalist. Made in U.S.A.

LETTERED ON COLLAR, either dark blue on light blue shirt, or grey on white. Long sleeve.

 SFE24B Blue, Easy Care
 \$29.50

 SFE25W White, 100% Cotton
 \$29.50

 SFE25B Blue, 100% Cotton
 \$29.50

COAT-OF-ARMS embroidered over pocket, long sleeve SFE22W White, Easy Care	9.50
SFE23W White, 100% Cotton \$2 SFE23B Blue, 100% Cotton \$2	9.50

 SFE208 Blue, Edsy Care
 529.50

 SFE27W White, 100% cotton
 \$29.50

 SFE27B Blue, 100% cotton
 \$29.50

PLEASE NOTE: These are exact sizes.

Neck	15	15½	16	161/2	17
Sleeve	32, 33	32, 33, 34	33, 34, 35	33, 34, 35	34, 35



1-800-999-4232 Mon.-Fri. 8-5 EST VISA MasterCard

Sweaters Cotton

The 100% cotton shaker knit sweater is both soft and warm. From the Woolrich line, it is knitted in Taiwan R.O.C. Available in royal blue only. Men's sizes M, L, XL.

SFE20, 100% Cotton Sweater\$44.50

Athletic Wear

Fleece wear by Soffee or equal. 50/50 poly-cotton blend for comfort, durability and easy care. Tackle twill letters are securely appliqued into garments with fine embroidery stitching. Four inch letters on sweatshirts and two inch letters on sweatpants. Made in U.S.A.

 Adult sizes: M, L, XL
 Sweatshirf, crew-neck, long sleeve, 4" letters

 SFE11N Navy, each
 \$21.00

 SFE11W White, each
 \$21.00

 Sweatshirf with hood, long sleeve, 4" letters
 \$25.00

 SFE12N Navy, each
 \$25.00

 Sweat pants, elastic waist with draw cord, 2" letters

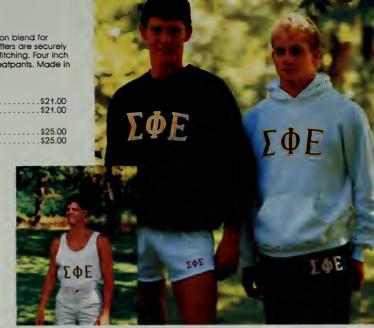
 SFE13N Navy, each
 \$21.50

Adult sizes: M. L. XL

each.....\$11.50

High quality 100% cotton tank top by Fruit of the Loom or equal with 4" purple tackle twill letters appliqued into garments with fine embroidery stitching. Men's sizes M, L, XL.

SFE50 Tank Top \$14.00



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Special Gifts to the

Foundation

HONOR GIFTS

Gifts were made in honor of:

The marriage of Jane Blanchard and Phil Cox. Indiana '84.

Gift made by: Donald P. Walde, Colorado '87

Archer L. Yeatts III for his dedication both to the alumni and undergraduates of Virginia Alpha; and for his tireless service as Alumni Board President for nearly a decade.

Gift made by: The Board of Directors, Virginia Alpha (University of Richmond) Alumni Board

Graduation of Brad Klaas from the University of California-Davis.

Gift made by: Bruce H. Hasenkamp, Dartmouth

The 1989-1990 Regional Directors. Gift made by: Donald P. Walde, Colorado '87

Friend and brother John H. Stanley Jr., Arkansas '63, National Director and former District Governor of Arkansas and Oklahoma.

Gift made by: Houck W. Reasoner Jr., Arkansas State '55

Stephen Matthew Reasoner, Arkansas '63, on his recent appointment to the Federal Judiciary by the President of the United States

Gift made by: Houck W. Reasoner Jr., Arkansas State '55

Ken Maddox, Oregon State '75, for his support and dedication to Sigma Phi Epsilon. Gift made by: Houck W. Reasoner Jr., Arkansas State '55

Chuck White, Western Michigan '62, for his support and dedication to Sigma Phi Epsilon. Gift made by: Houck W. Reasoner Jr., Arkansas State '55

The chapter house at Western Carolina University, North Carolina Pi Chapter. Gift made by: John E. Davis, Western Carolina

Walter Hailey, Texas '49, for his work with the Fraternity Executives Association. Gift made by: Charles N. White Jr., Western

Michigan '62 The marriage of Diane Griffin and Myron Erick-

son, Evansville '88 Gift made by: David T. Bertorello, Evansville '88

The Oregon Alpha Chapter at Oregon State University.

Gift made by: Darrell L. Skillings, Oregon '89

A good year for the Virginia Alpha Chapter at the University of Richmond

Gift made by: Richard A. Wiklund, Richmond 180

The election of Dennis W. Bond, Missouri '65, to the grand Presidency of Sigma Phi Epsilon. Gifts made by: Richard A. Wiklund, Richmond '89, Mrs. Mary Mills Freeman, mother of Robert M. John W. Hartman, Missouri '61

Bruce Hasenkamp, Dartmouth '60, attending 15 Grand Chapter Conclaves

Gift made by: John W. Hartman, Missouri '61

Donald C. McCleary, Texas '71, a great term as Grand President of Sigma Phi Epsilon. Gift made by: John W. Hartman, Missouri '61

The Missouri Alpha Chapter of Sigma Phi Epsilon at the University of Missouri, receiving the Buchanan Outstanding Chapter award.
Gift made by: John W. Hartman, Missouri '61

The men of the Colorado Alpha Chapter of Sigma Phi Epsilon at the University of Colorado for their achievement of their second consecutive Buchanan Cup.

Gift made by: Donald P. Walde, Colorado '87

The 1989-1990 Headquarters Staff and our new Fraternity Headquarters

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The marriage of Gary Ilch and Foundation Administrative Coordinator Susan Armstrong. Gift made by: David T. Bertnrello, Evansville '89

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Trueman L. "Sandy" Sanderson, Worcester Tech '31

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Gifts were made on the occasion of:

The birth of Shannon Julie Maddox to George and Ken Maddox, Oregon State '75. Gift made by: Christopher L. Bittman, Colorado

The initiation of Dennis W. Bond Jr. at the Kansas Gamma Chapter at the University of

Gift made by: Dennis W. Bond, Missouri '65 A bet lost to the Texas Delta Chapter at the Uni-

versity of Houston Gift made by: The Nevada Beta Chapter at

Nevada-Las Vegas

New Jersey Beta at Rutgers University, receiving a Buchanan Cup at the 41st Conclave, 1989. Gift made by: Lindsley D. Medlin Jr., Rutgers

The birth of Laura Pines Woodbeck to Jan and Dean Woodbeck, Michigan Tech '78. Gifts made by: Kevin A. Maguire, Michigan Tech '83, Kenneth S. Maddox, Oregon State

Maryland Beta (University of Maryland), obtaining fraternity housing and 30 pledges Gift made by: Kevin A. Maguire, Michigan Tech

The birth of Jilian Kate Raftery, daughter of Sally and Chris Raftery, Washington '73. Gift made by: Kenneth S. Maddox, Oregon State '75

Journal

Volume 87, No. 3



Founded at Richmond College in 1901

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